

Next Ceneration Electrolyzers for Valorization of Sulfate Waste



Aepnus - California-based climate tech start-up



- Founded in 2019 after conceiving technology at Lawrence Berkeley National Lab / UC Berkeley, California
- 12-person engineering and ops team
- R&D center in Oakland, CA with subsidiaries in Germany and Canada
- +\$12M in venture funding
- +\$2.5M in grant funding from US National Science Foundation (NSF), US Department of Energy (DoE), California Energy Commission (CEC), and Canadian/Quebec Government CRITM Program

U.S. DEPARTMENT OF LEEP

a

Lab-Embedded Entrepreneurship Program



Government Support by:







Customer Discovery

a**e**



ES Minerals, Salton Sea, CA

Infinity Fuel Cell Hydrogen, Hartford, CT

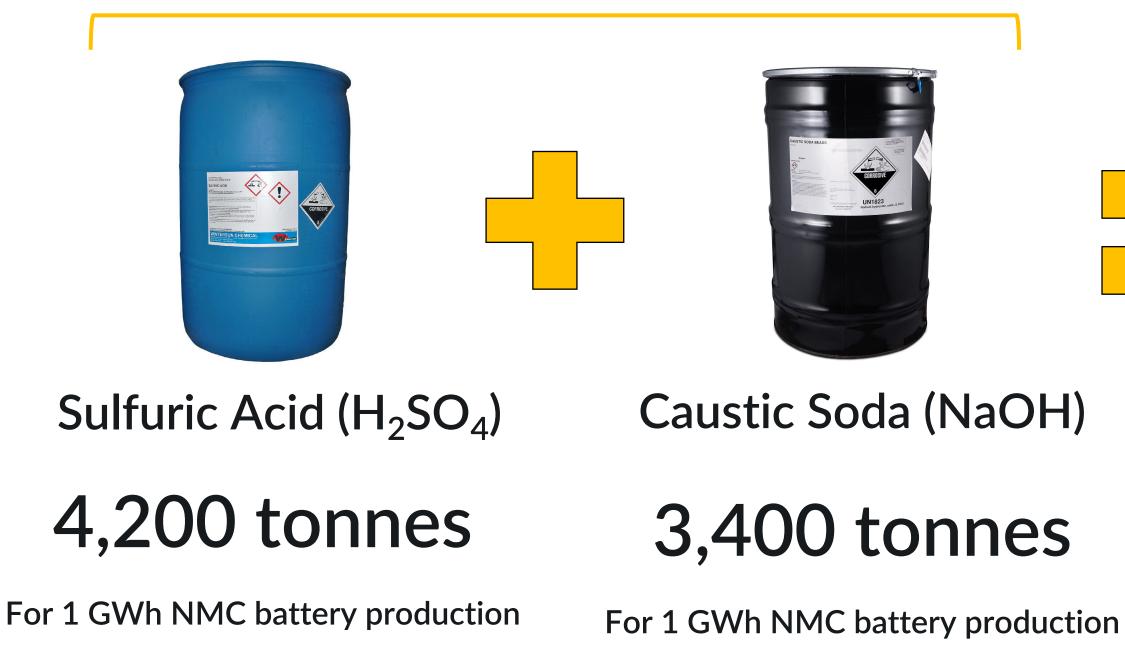


PROPRIETARY AND CONFIDENTIAL

Elephant In the Room: Reagent Chemicals

Significant amounts of chemical reagents are necessary to refine and process the materials needed for the energy transition.

REAGENTS



Chemicals Ty to refine and process the

WASTE



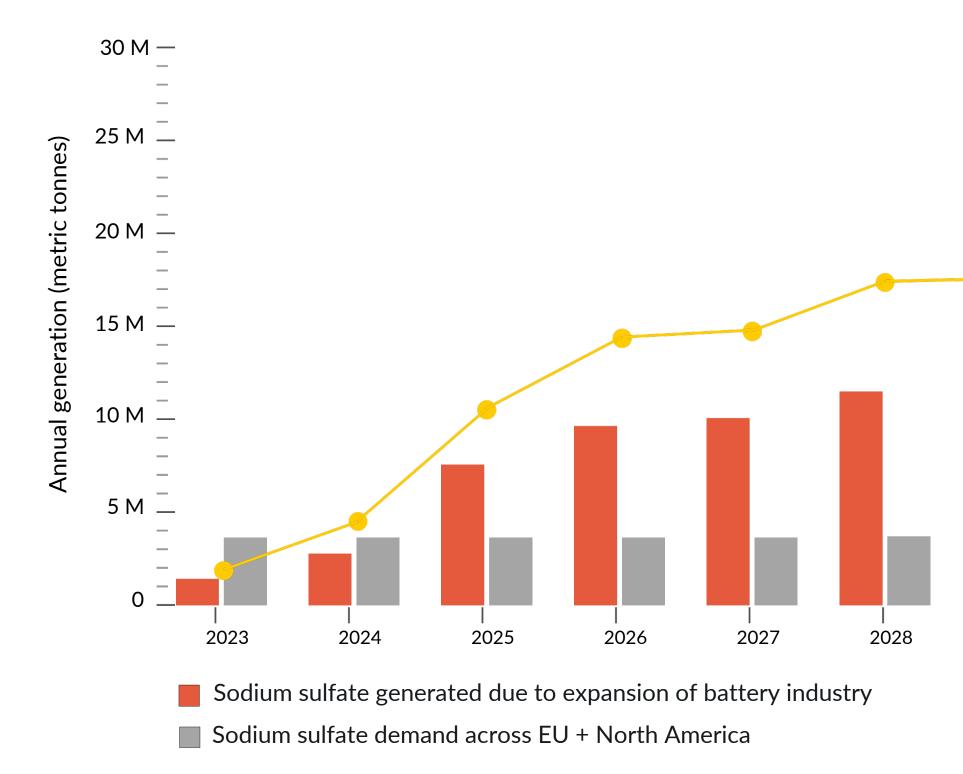
Sodium Sulfate (Na₂SO₄)

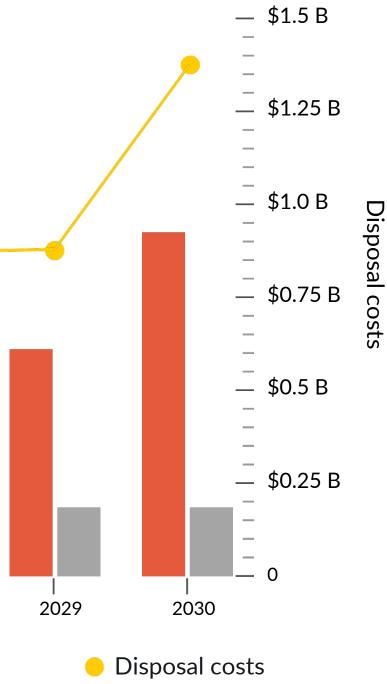
5,000 tonnes

For 1 GWh NMC battery production

Problem #1

The battery industry will flood the market with millions of tons of sodium sulfate waste making offtake and disposal very difficult.





Problem #1

The battery industry will flood the market with millions of tons of sodium sulfate waste making offtake and disposal very difficult.

What to do with the battery industry's sodium sulfate waste?



https://cen.acs.org/energy/battery-industrys-sodium-sulfate-waste/102/i21

BASF battery project delayed because of environmental concerns

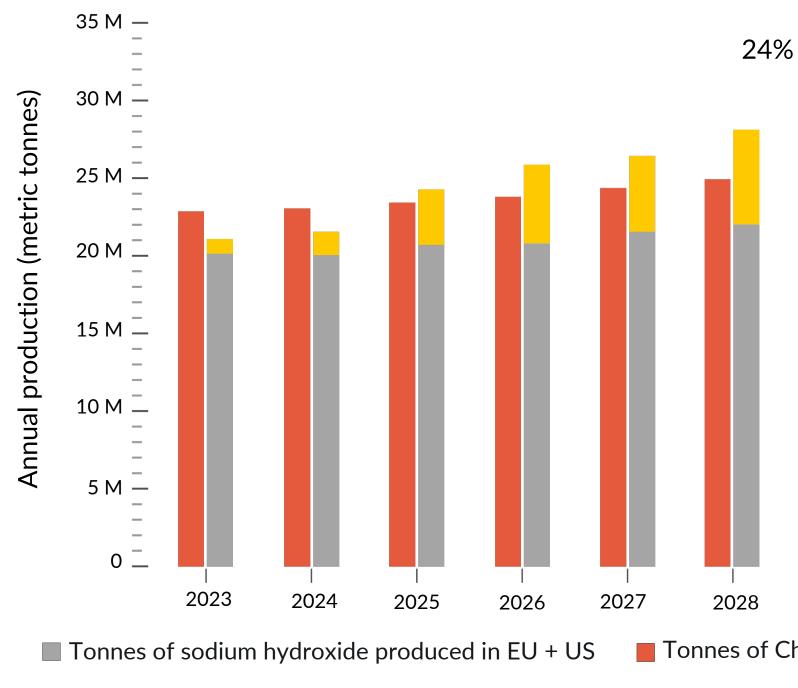


https://cen.acs.org/environment/pollution/BASF-battery-project-delayed-environmental/102/i7

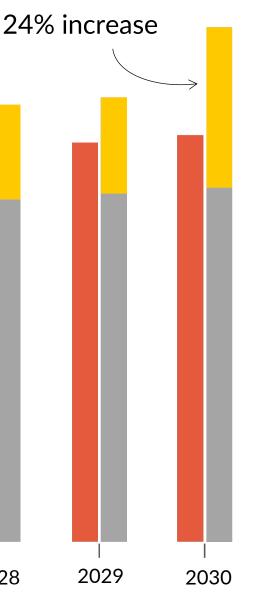
PROPRIETARY AND CONFIDENTIAL

Problem #2

Additional demand for sodium hydroxide will destabilize chlor-alkali industry and drive up prices of sodium hydroxide in the future.



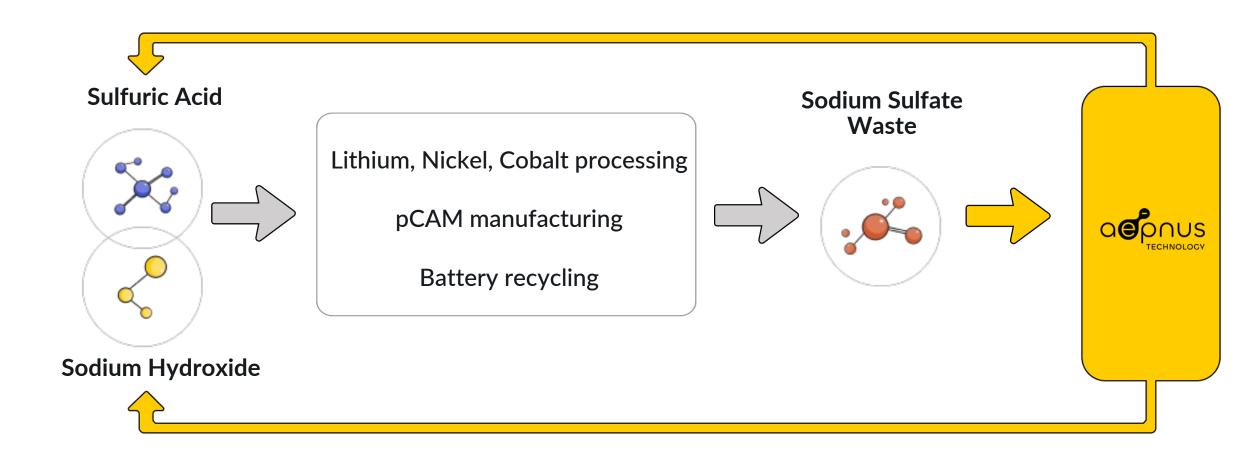
Additional sodium hydroxide required by battery industry



Tonnes of Chlorine produced in EU + US

Our Solution

Aepnus converts sodium sulfate into sodium hydroxide and sulfuric acid for reuse, while mitigating permitting concerns and saving \$M in reagent costs.



Customer Benefits



Drastically reduced customer Capex and Opex due to reuse of sulfuric acid and caustic

而见

Shorter permitting times and time to

market due minimal waste generation



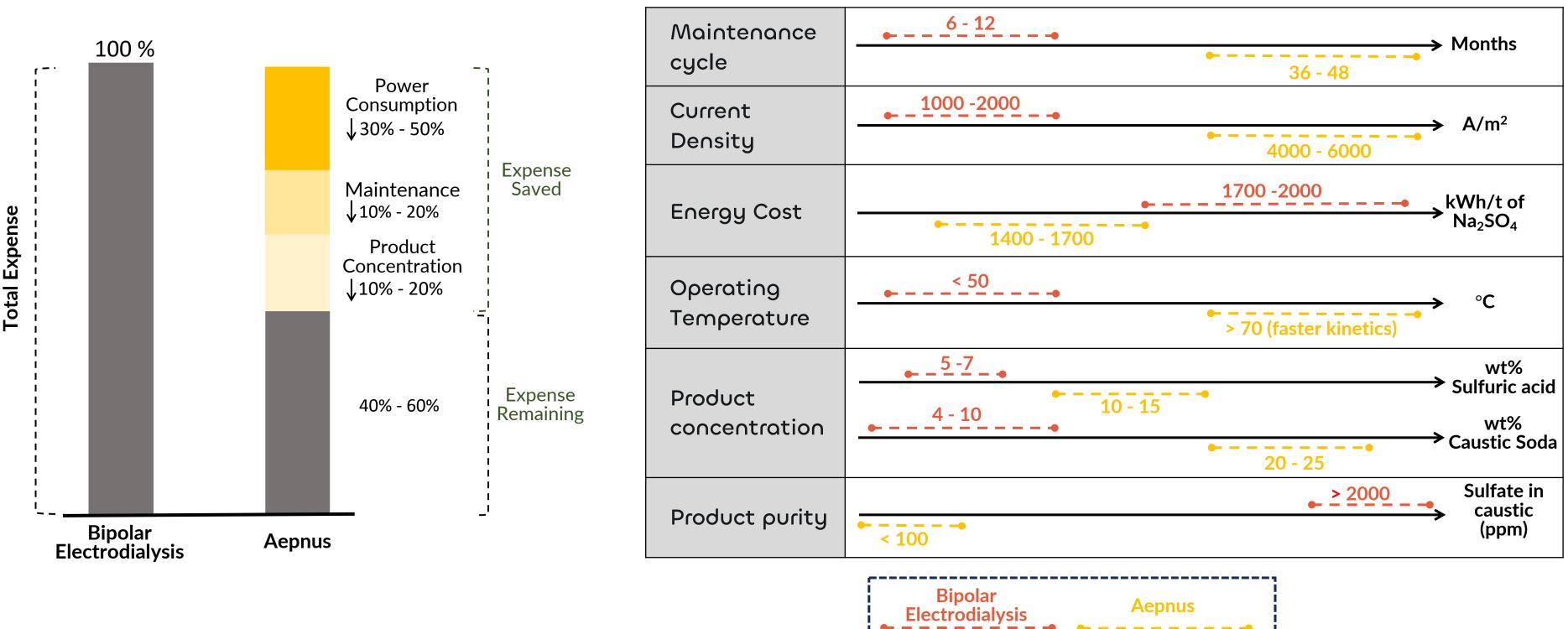
sulfate, if powered renewably

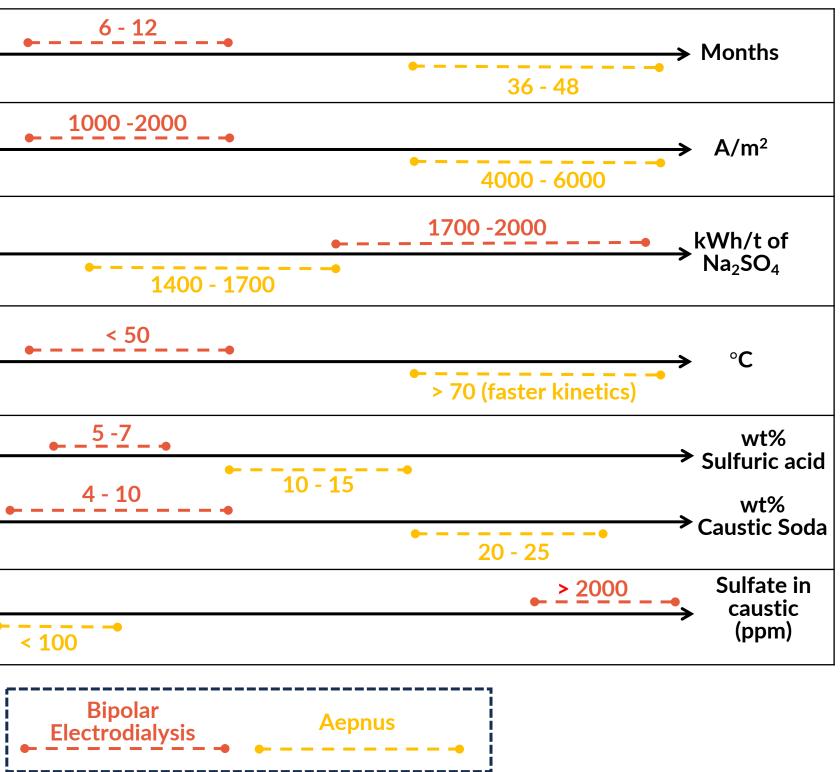
>2 t of CO_2 mitigated per t of sodium

Lower supply chain risk with onsite chemical generation

Superior performance vs. bipolar electrodialysis Aepnus' electrolyzers are 40% cheaper to operate than electrodialysis due to

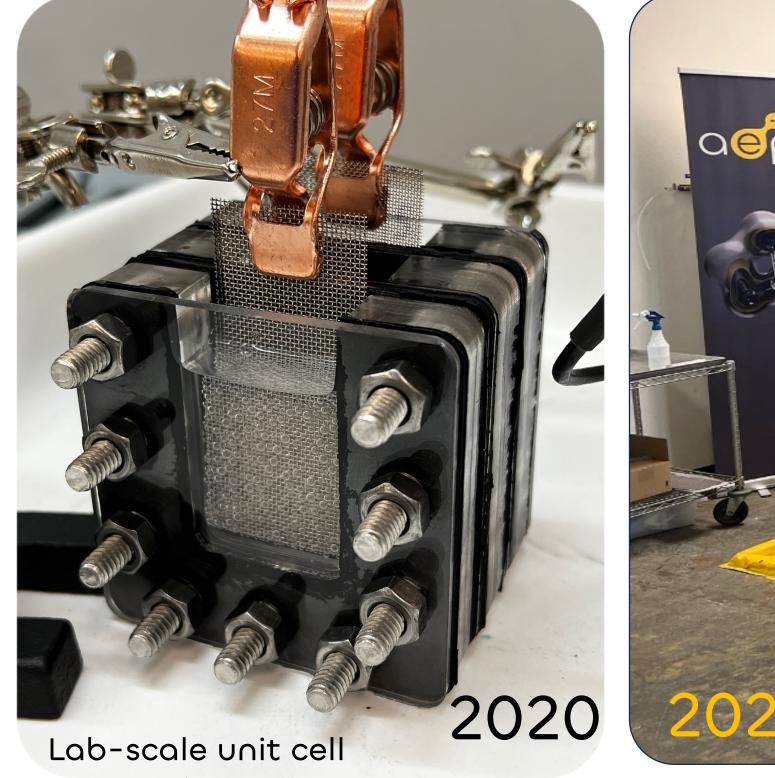
advanced electrode and membrane innovation.





Current Status

2 tpa pilot system commissioned, ready for on-site demonstrations.

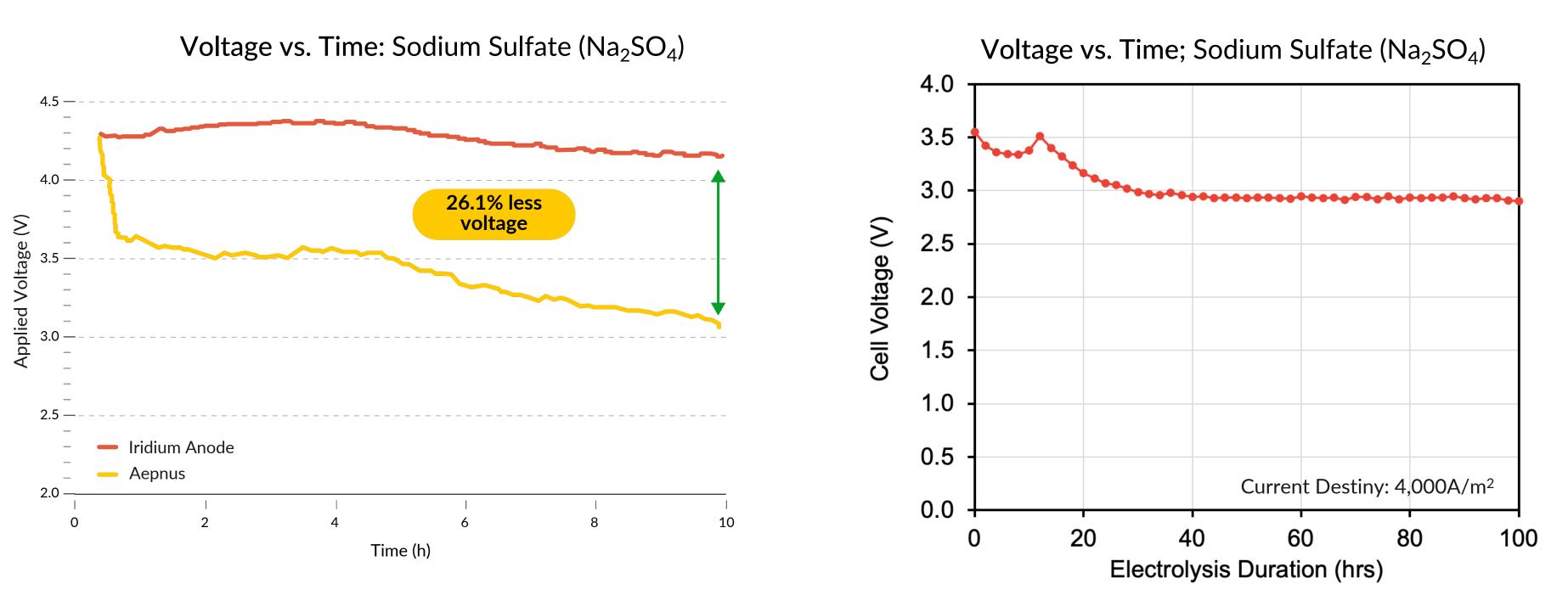




Performance Data

Aepnus uses hydrogen anodes to lower cell voltage and avoid costly MMO electrodes

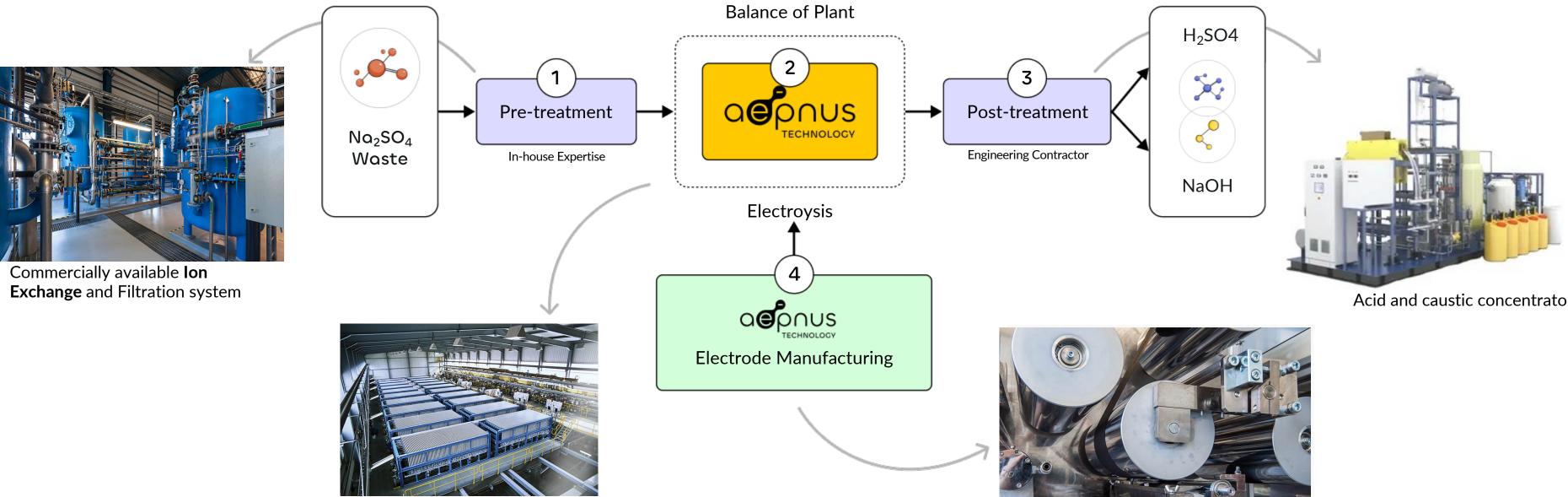
Comparison with MMO anodes:



+100 hr Continuous Operation:

We aim to provide an end-to-end sodium sulfate electrolysis solution

Our complete technology stack consist of 4 components. Their development is partly outsourced and partly kept in-house.



Electrolyzer stacks

Acid and caustic concentrator

Proprietary electrode manufacturing Roll to roll electrode manufacturing

Our Beachhead Market

The Energy Transition Valley Project in Becancour, Quebec will produce 250 kt of sodium sulfate byproduct once fully operational.

§200M Opportunity

Expected 250,000 t of sodium sulfate waste at least 4 major battery customers within a 1-mile radius.

500,000 tons of CO₂ mitigation potential

At 2.2 tons of CO_2 eq. emissions per tonne NaOH, roughly half a million tonnes of CO_2 emissions to be avoided.

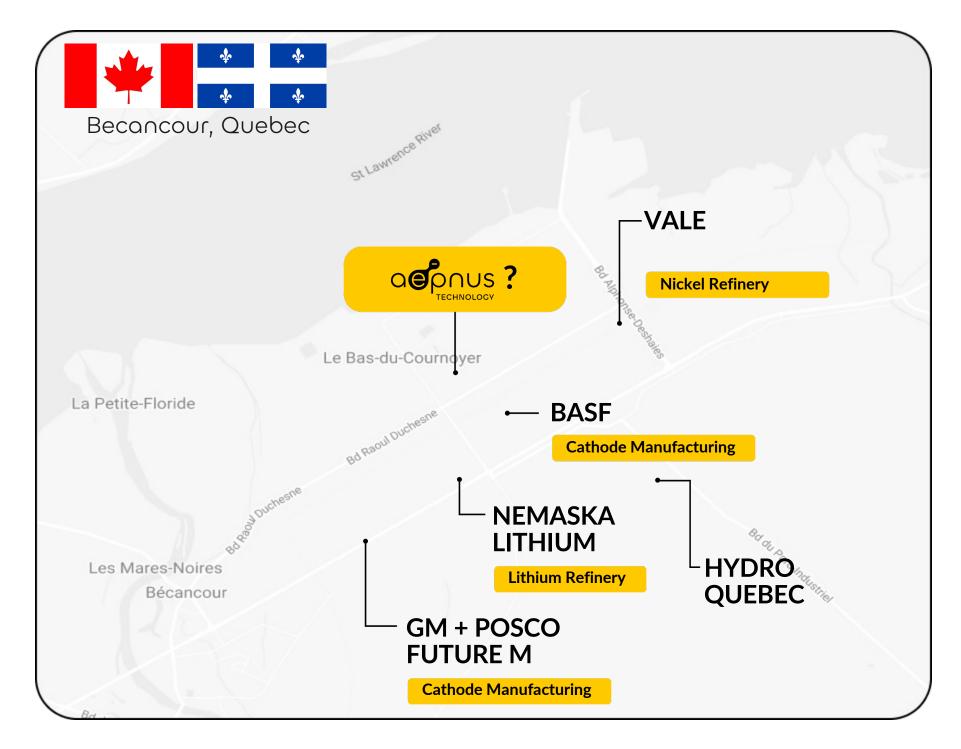
\$1M Pilot Project currently underway

Received \$1M from Canadian / Quebec government's CRITM program for the pilot-scale validation of our process technology.



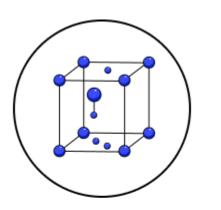
Partenaire financier du CRITM





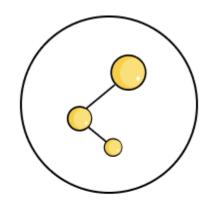
Our Vision

Expand Aepnus' electrolysis platform to electrolyze and decarbonize the production of a portfolio of commodity chemicals.



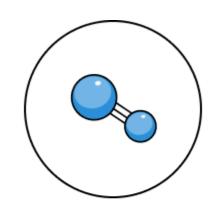
Lithium Hydroxide

\$1.4B global market, 7.2% CAGR



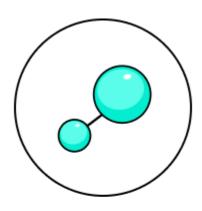
Sodium Hydroxide

\$49B global market, 4.4% CAGR



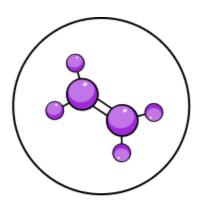
Carbon Monoxide \$3.1B global market, 3.1% CAGR





Zinc

\$26.6B global market, 11% CAGR



Ethylene

\$176B global market, 5.6% CAGR

Team and Sponsors



LOWERCARBON CAPITAL

VOYAGER





Gravity
GIGASCALE Capital



Activate

cyclotronroad

Chemstars.nrw







Partenaire financier du CRITM : Québec 😫 😫



Lab-Embedded Entrepreneurship Program





Lukas Hackl, CEO, Co-founder Iukas@aepnus.com

