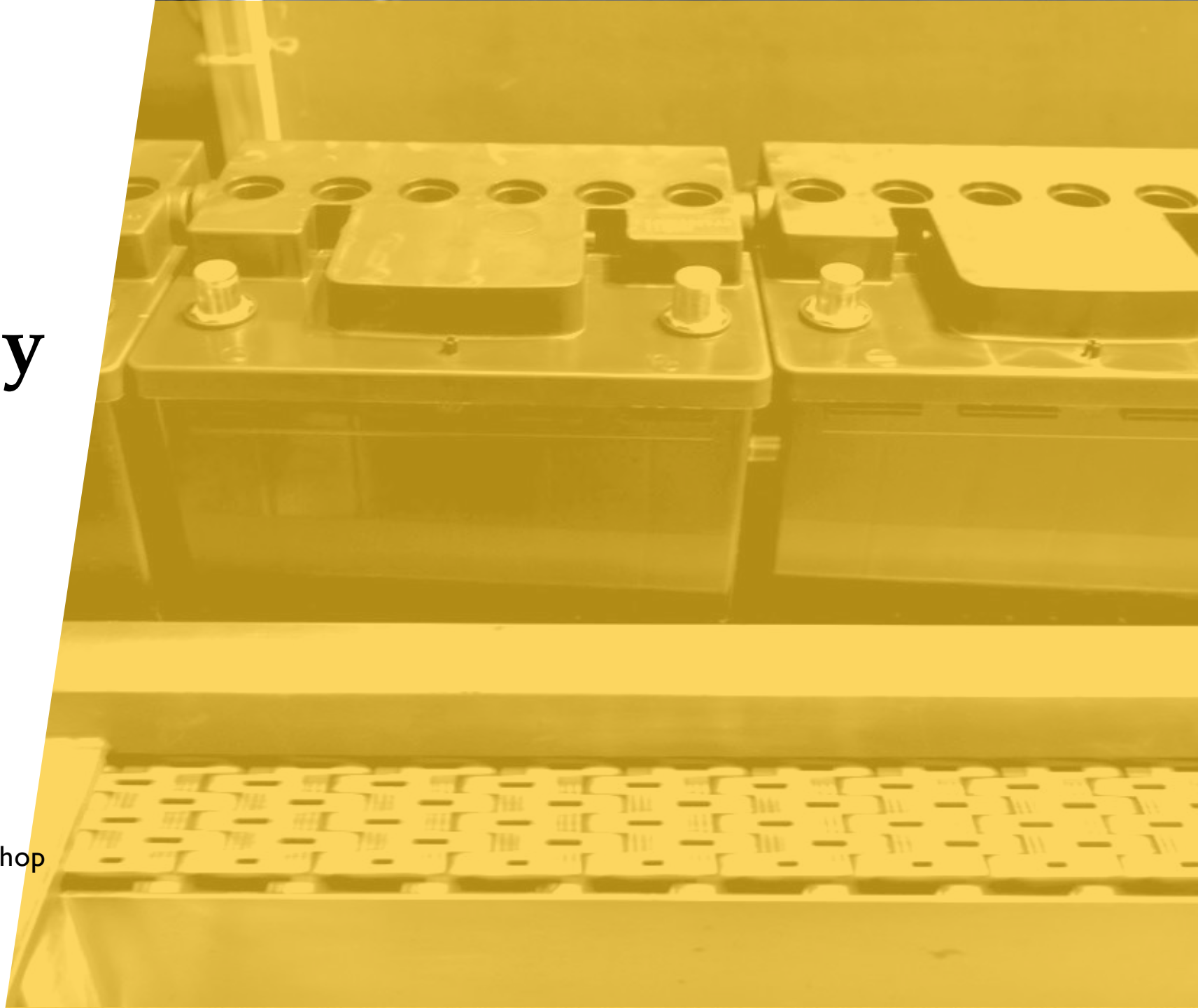




# Market-ready zinc micro- sponge

**Mike Galluzzo**  
**Chief Scientist**  
**Enzinc**

NAATBatt Sodium-Zinc Battery Workshop  
November 19<sup>th</sup>, 2025



# The opportunity for high performance zinc batteries.

- Strong growth in demand for energy storage
- Push for domestic manufacturing
- Market acknowledgement that lithium can't solve everything
- Existing players are looking to keep their edge



**Enzinc is leveraging these market factors to bring our zinc micro-sponge to market, quickly.**

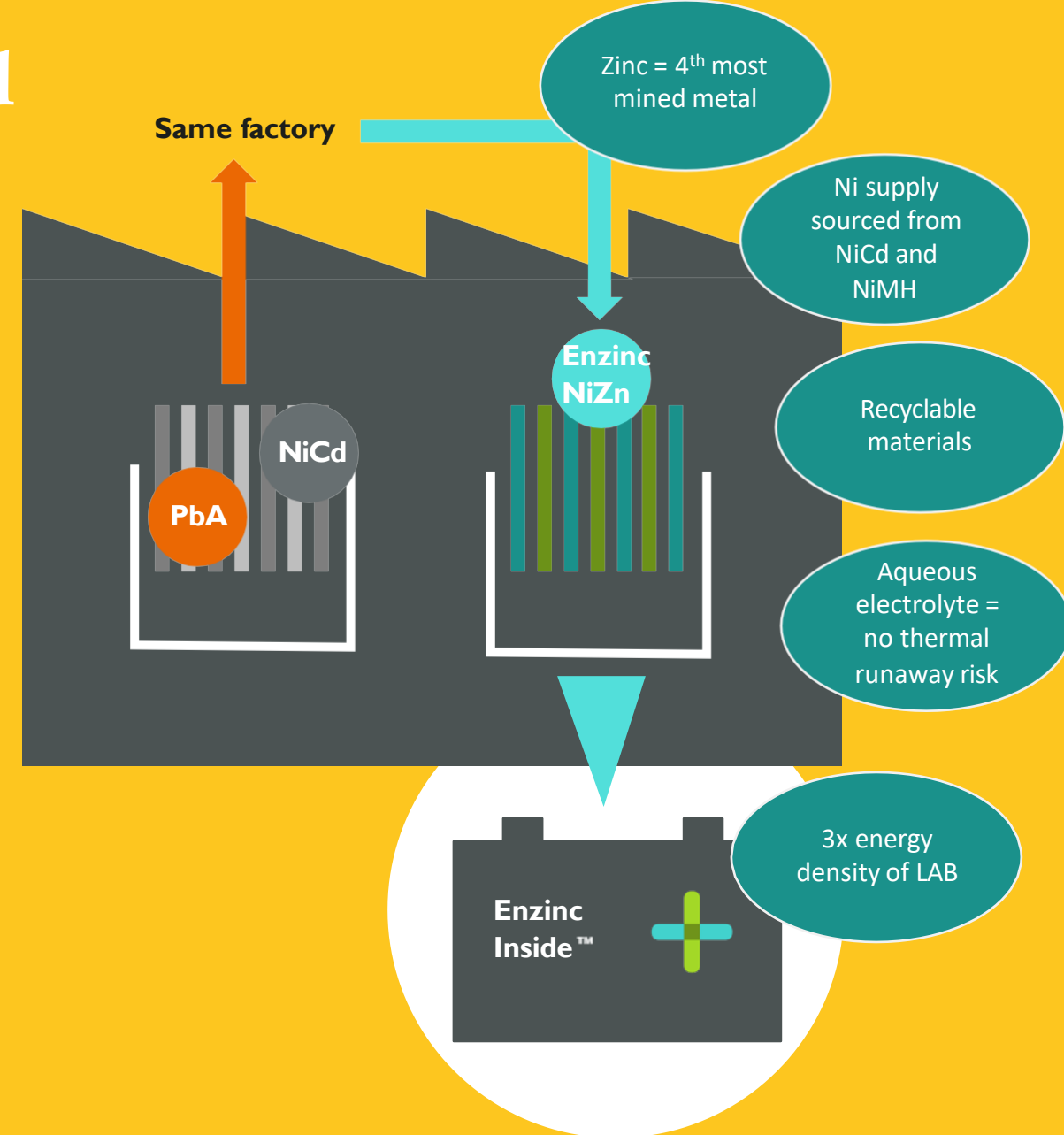
# Business model built for speed to market.

*Lithium-ion batteries* are flooding the market **despite:**

- Thermal runaway and fire events
- Supply chain risks
- Performance limitations

*Enzinc's technology* is competing for mobility and stationary markets by delivering **aqueous zinc batteries** with:

- Low cost, stable supply chain
- High performance
- Local manufacturing
- Inherent safety

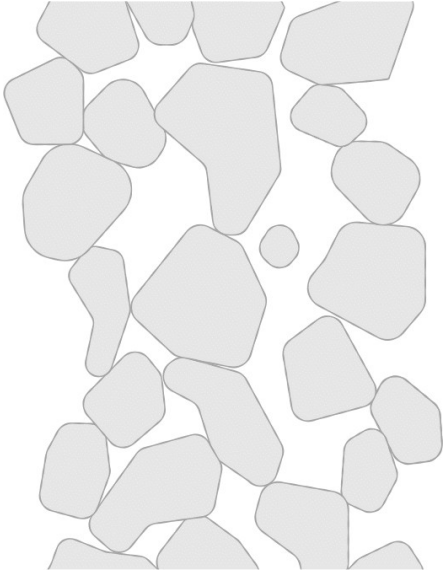


# Why are LAB and NiCd players partnering with Enzinc?

- ✓ Differentiated zinc technology
- ✓ Product designed for their manufacturing plant
- ✓ Strong track record
- ✓ Demonstrated performance
- ✓ Proven manufacturing process
- ✓ Clear value propositions for markets they play in
- ✓ Skilled and experienced team

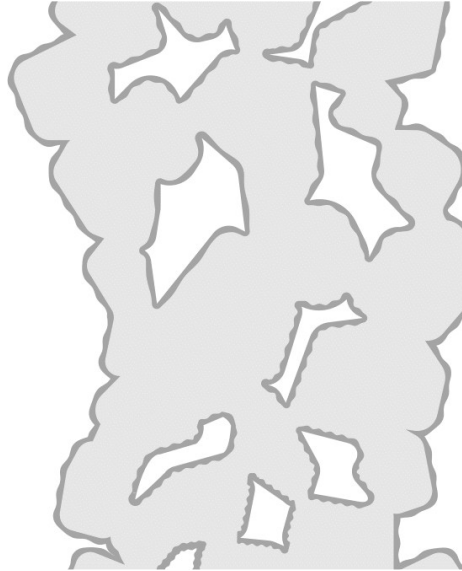


## Dendrite failure mode



- Oxide buildup limits electron flow
- Hotspots form and grow dendrites

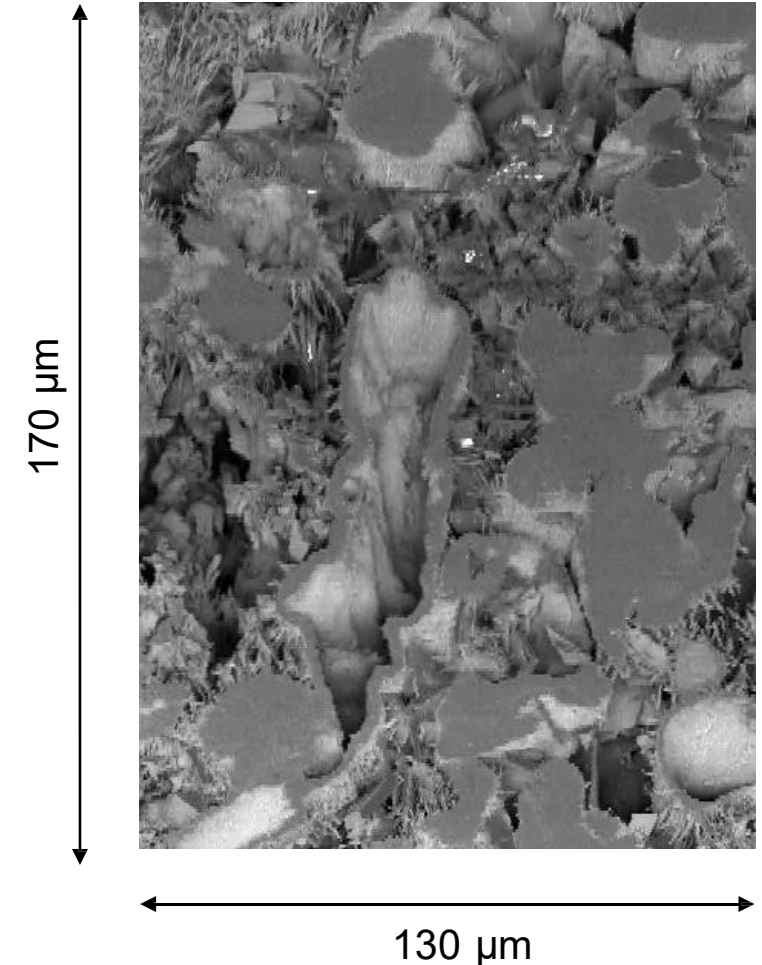
## How Enzinc eliminates dendrites



- Monolithic zinc structure maintains electrical conductivity
- No dendrite growth

## Enzinc Anode 3-D Reconstruction

Scan depth: 130  $\mu\text{m}$

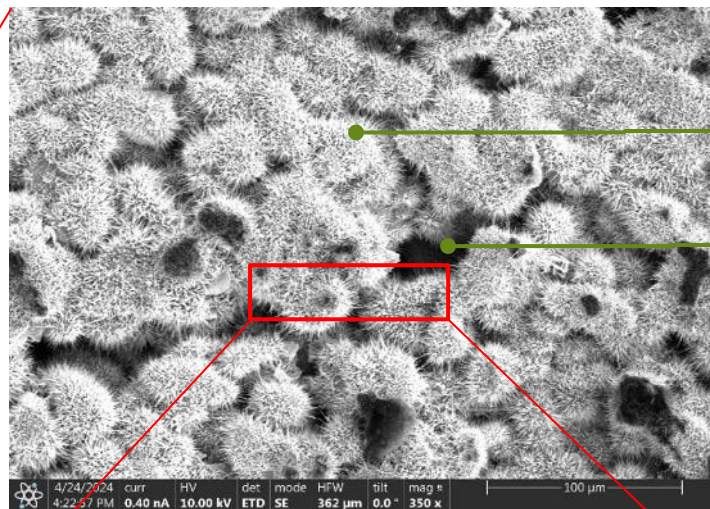


PFIB-SEM 'Slice and View' reconstruction  
CAMCOR facility, University of Oregon



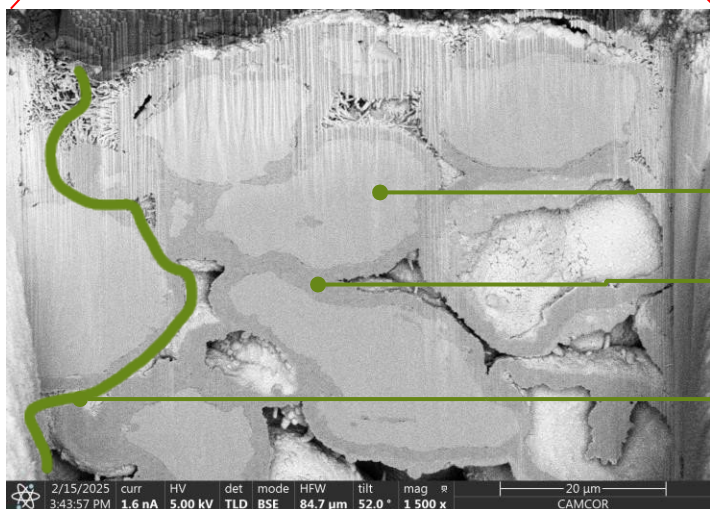
# Performance unlocked

Top-down SEM



- **High surface area** ( $\sim 2 \text{ m}^2/\text{g}$ ) enables higher Zn utilization
- **No binders** present in finished electrode (only metallic Zn and ZnO), increases specific energy

Cross-section

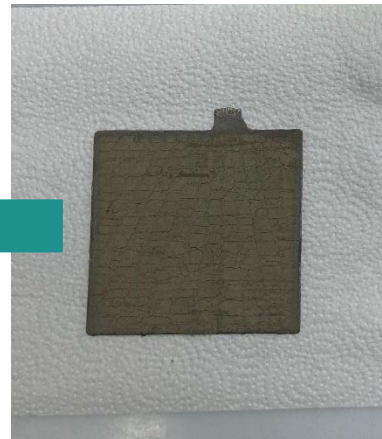


- **Monolithic Zn network** acts as current collector
- **ZnO exoskeleton** provides mechanical strength for handleability and is the active material
- **Tortuosity slows shape change**, pores supersaturate with zincate rapidly



# Same design + better chemistry = no compromises

## Lead acid



*Lead acid pasted electrode*

- ✓ Water based electrolyte
- ✓ Simple manufacturing
- ✓ Recyclable
- ✓ Safe chemistry
- x 30 Wh/kg
- x 60 Wh/L
- x Toxic lead

## Enzinc Inside



*Enzinc zinc sponge electrode*

- ✓ Water based electrolyte
- ✓ Simple manufacturing
- ✓ Recyclable
- ✓ Safe chemistry
- ✓ 130 Wh/kg
- ✓ 200 Wh/L
- ✓ No toxic metals



# Proven technology, scaled

2019 to 2022

2021 to 2023

2024 and on



**Split cell**  
2 cm dia  
anodes



**Pouch cell**  
5 x 13.5 cm  
anodes



**Prismatic cell**  
9 x 15 cm anodes (left)  
80-130Ah  
16 x 16 cm anodes (right)  
100-340 Ah



**Mobility and stationary  
battery development**  
120Ah cells for 12V string testing (left)  
Monoblock in LAB case at 1/3 weight (right)





# Proven technology, in the field

36V, 100 Ah Golf Cart Demonstration



24V, 100 Ah Scissor Lift Demonstration

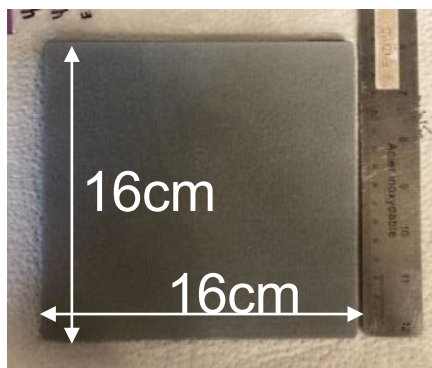


Enzinc's prototypes match the energy of the lead acid product at 1/3 weight.  
**No modification to equipment electronics were required.**



# Scalable manufacturing unit

- Current production rate: 1.2 kWh/hr
- Capabilities to run multiple form factors simultaneously
- Roadmap to increase throughput by 3x with current equipment
- Space to add 2 additional lines at current site



Enzinc Manufacturing Technology Center (MTC)

10,000 ft<sup>2</sup>

Oakland, CA





# Markets primed for “Enzinc Inside”

Telecommunications

\$9B



Military

\$5B



Industrial

\$35B



Residential Backup

\$27B



Datacenters

\$35B



Aviation

\$2B



Urban EV

\$26B



# Advantage of having “Enzinc Inside”

Market	Lithium-ion	Enzinc NiZn
<b>Telecommunications</b>	✗ Auxiliary electronics not tolerated	✓ No or minimal BMS required
<b>Golf cart</b> <i>(segment of Urban EVs)</i>	✗ Fleet operators have limited tolerance for retrofit	✓ Enzinc drops in – no system mods required
<b>Military</b>	✗ Fire risk unacceptable	✓ No fire risk
<b>Data centers</b>	✗ High-rate cells are expensive, subsystems add cost	✓ Superior safety, high power density
<b>Industrial</b>	✗ Variable form factors means expensive custom cells	✓ Multiple form factors run simultaneously on the same line
<b>Aviation</b>	✗ Fire risk unacceptable	✓ High power density, safe
<b>Urban EVs</b> <i>(includes golf carts)</i>	✗ Required subsystems add cost and reduce energy density	✓ Minimal subsystems required
<b>Residential backup</b>	✗ Failure is catastrophic	✓ Safer, cleaner, recyclable
<b>EVs</b>	✗ Established players dominating, OEM acceptance for new technologies takes 5+ years with narrow/non-existent margins.	← Let them have it



# Enzinc Leadership

Our leaders have led winning teams in batteries, zinc, energy and mobility

## Award winning



## Experienced senior advisors

### Stefan Seiberth

*Former President, Bosch Powertrain*

### Hugh Wyman Howard III

*RADM(Ret.), McKinsey & Co, RAND*

### Tim Stanley

*Former CPC, Sandia National Labs*

### Dr. Steven Kaye

*Former CTO, Our Next Energy*



**Michael Burz**  
CEO



**Dr. Mike Galluzzo**  
Chief Scientist



**Lyn Schlueter**  
Director of  
Manufacturing



**Mike Coleman**  
Chief Engineer



**Andrew Camp**  
CFO



**Deborah Knuckey**  
CMO



**Jenna Lynch**  
Chief People Person



# From prototype to market-ready system

- Scaled from R&D to application ready prototype in 4 - years
- Zinc anode assembly designed for LAB and NiCd manufacturing equipment
- Real-world application testing completed and planned
- Market entry points identified with clear value proposition
- Strong team with track record of bringing technology to market





**THANKYOU**

Mike Galluzzo  
Chief Scientist  
[mgalluzzo@enzinc.com](mailto:mgalluzzo@enzinc.com)

**“When innovations  
can simply plug-in,  
screw-in, or drop-in,  
adoption rates soar.”**

**—John Doerr**  
Speed and Scale